

# Brian C. Long

Founder Biography

FOUNDER & CEO — SUMMIT COGNITIVE

## BACKGROUND

Brian C. Long is a technology executive and entrepreneur with 25+ years of experience across telecommunications, cybersecurity, intelligence analysis, and applied AI. His career spans roles building and operating large-scale technology systems in both the private sector and national security-adjacent environments — including senior positions in telecom infrastructure, cyber operations, and digital media. He holds an MBA from George Washington University and graduate degrees from Georgetown and Emory.

## THE PROBLEM HE SPENT A CAREER INSIDE

Across two and a half decades operating in contested, multipolar, high-stakes environments, Long encountered the same structural failure repeatedly: the signals existed, the data was present, and the outcome was determined by whether the analytical loop could close fast enough and with sufficient confidence to act. The tools available — in intelligence work, in cybersecurity, in telecommunications — were built for a different information era. They required human analysts to manually construct what machine intelligence can now surface in seconds.

Summit Cognitive is his answer to that problem — built from the inside of it, not from a product roadmap conceived at a distance.

## SUMMIT COGNITIVE

Long founded Summit Cognitive to build cognitive infrastructure for high-stakes environments — the foundational layer that makes organizational thinking scalable, auditable, and reliable in the same way physical infrastructure makes transportation and communication possible at scale. The platform, Summit IntelGraph, has reached v4.0 through 7,300+ commits and 422 releases, with pilot-ready capability targeting Q2 2026.

## DOMAIN EXPERTISE

<b>Telecommunications</b>	Senior roles in telecom infrastructure and operations. Deep familiarity with carrier-grade network architecture, regulatory environments, and the adversarial landscape post-Salt Typhoon.
<b>Cybersecurity</b>	Experience across cyber operations, threat intelligence, and security architecture. Operational understanding of adversarial TTPs and network-based threat actor behavior.
<b>Intelligence Analysis</b>	Decades of work in and adjacent to intelligence analysis environments. Direct experience with the analytical failure modes Summit Cognitive is built to solve.
<b>AI &amp; Platform Development</b>	Founder-engineer on Summit IntelGraph from initial architecture through v4.0. Full-stack platform built on Neo4j, React, GraphQL, Node.js with GraphRAG AI Copilot and narrative simulation.
<b>Federal Markets</b>	Familiarity with federal acquisition, SBIR/STTR vehicles, and the government contracting environment through career experience and academic study.

EDUCATION

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MBA	George Washington University — Business Administration
Graduate	Georgetown University
Graduate	Emory University